



#### **ABOUT**

We are an integrated public relations, content marketing and branding firm focused on the asset management, fintech, impact investing and private equity and venture capital industries.



## **Building Brands**

We help companies build unique brands through research, positioning, design, and integrated, content-driven public relations and marketing programs.

### **Telling Stories**

The heart of our mission is helping our clients tell their stories. As a specialist in working with financial services firms, we have a deep understanding of the industry and are able to help clients identify and articulate their key differentiators and value propositions.

### **Driving Growth**

We utilize our in-depth industry knowledge, experience and connections to execute strategic communications programs that help our clients meet their objectives of building strong brands and driving growth.

#### BackBayCommunications.com

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#### **IMPACT INVESTING**

BackBay assists financial services companies involved in Impact Investing / ESG to raise awareness of their commitment to this growing strategy.

We help companies refine their messages and raise visibility, credibility and understanding of their approach to socially responsible investing through media relations, thought leadership, social media and events.

We develop integrated public relations and marketing communications programs to help firms achieve the following objectives:



## BUILD AWARENESS AND RECOGNITION

- Brand positioning
- Media relations
- Media tours
- Bylined articles
- Quarterly newsletters
- Social media

# SOURCE BACKBAY COMMUNICATIONS INVESTMENTS

- Case studies
- Podcasts and videos
- Wehinard
- Websites

## ATTRACT INVESTORS

- Conference panels
- Proprietary events
- Research studies
- White papers
- Investor presentations

#### REPRESENTATIVE IMPACT INVESTING CLIENTS















