

### ABOUT

We are an integrated public relations, content marketing and branding firm focused on the asset management, fintech, impact investing and private equity and venture capital industries.



## **Building Brands**

We help companies build unique brands through research, positioning, design, and integrated, content-driven public relations and marketing programs.

## **Telling Stories**

The heart of our mission is helping our clients tell their stories. As a specialist in working with financial services firms, we have a deep understanding of the industry and are able to help clients identify and articulate their key differentiators and value propositions.

# **Driving Growth**

We utilize our in-depth industry knowledge, experience and connections to execute strategic communications programs that help our clients meet their objectives of building strong brands and driving growth.

### BackBayCommunications.com

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### PRIVATE EQUITY

BackBay helps private equity and venture capital firms with initiatives that are critical to their success, supporting fundraising, deal sourcing, hiring and portfolio company growth.

We help companies refine their messages and raise visibility, credibility and understanding of their approach to socially responsible investing through media relations, thought leadership, social media and events.

We develop integrated public relations and marketing communications programs to help firms achieve the following objectives:

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### BOOST FUNDRAISING

- Firm positioning
- Brand awareness
- Reputation management
- Outsourced IR services
- Pitch book development

### PROVIDE PORTFOLIO ASSISTANCE

- Brand development
- PR & marketing strategy
- Outsourced PR
- Digital marketing
- Crisis communications

#### BACKBAY COMMUNICATIONS SUPPORT

### DEALSOURCING

- Awareness building
- Sector focus
- Expert positioning
- Outsourced PR & marketing
- Content creation
- Digital distribution

## REPRESENTATIVE PRIVATE EQUITY CLIENTS

