



ADVISORS ASSET MANAGEMENT

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### **AAM Announces New Additions**

**MONUMENT, CO, April 29, 2008** – Advisors Asset Management (AAM), a leading investment solutions partner for financial professionals, today announced three new hires for the company's investment staff. Effective April 2008, Jeff Coron has joined the company as Senior Vice President of Business Development, Chris Fiore as National Sales Manager for Unit Investment Trusts, and Don Hobart III as a Vice President in the Capital Markets Group, with a focus on trading Mortgage Securities.

"We are delighted to welcome these three talented individuals to our team," said Scott Colyer, CEO of AAM. "Jeff, Chris and Don's unique expertise in each of their respective areas speaks for itself. We are confident that they will be a valuable addition to our team and their experience will be instrumental in our goal of providing timely and innovative financial solutions to the marketplace for advisors and broker dealers."

Jeff Coron has over 15 years experience in distributing and marketing investment solutions to financial advisors. Most recently, he was the Managing Director for alternative investments at Fortigent, LLC. Prior to that, Mr. Coron had a direct impact on distribution results at Ixis Asset Management and Merrill Lynch in national sales management roles. He received his B.S. in Finance from Elizabethtown College. In addition, he holds his CIMA certification from the Investment Management Consultants Association.

Chris Fiore joins AAM's UIT division with over 20 years of unit trust experience. He was previously the UIT Product Manager for UBS Financial Services, responsible for all aspects of the UIT business. Mr. Fiore also served as the Western Regional UIT Sales Manager at UBS, and as the UIT Marketing Manager at PaineWebber, prior to the UBS/PaineWebber merger. He also held various positions in the Unit Trust Department at Merrill Lynch, including Unit Trust Syndicate Desk Manager. He graduated with a bachelor's degree in Business Administration from Wagner College in 1988, and holds Series 7 and 66 licenses.

Prior to joining AAM, Don Hart III was with Wachovia Securities in Richmond, VA for over 15 years, where he served as Vice President in their Retail Fixed Income Department. Hobart will be based in the Charlotte, NC office and will be responsible for trading mortgage backed securities for the Capital Markets Group. He received his bachelor's degree in Accounting from the University of Richmond, Virginia.

### **About Advisors Asset Management**

Advisors Asset Management (AAM) is a division of Fixed Income Securities, Inc. (FIS), a broker/dealer, member FINRA, SIPC and SEC registered investment advisor. AAM is a comprehensive investment resource for financial professionals, providing their partner/clients with extensive portfolio support services and efficient access to the fixed income and equity markets. AAM specializes in providing timely investment solutions, including Unit Investment Trusts and Structured Products as well as Separately Managed Account services. Established in 1979, AAM has nine major offices across the nation and partners with more than 75 broker/dealers (25,000 registered reps), 2,500 independent registered advisors, and 175 street accounts which includes small and regional BDs and wirehouses. Further information about investment solutions offered by AAM, please visit: [www.AAMsecurities.com](http://www.AAMsecurities.com).

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